



MLS Sales Statistics
Number of Sales

Kauai Island		MONTH OF				YEAR			
		October		#	%	TO DATE		#	%
		2008	2009			2008	2009		
		46	50	4	8.70%	519	396	<123>	<23.70%>
				Increase /	Increase /			Increase /	Increase /
				<Decrease>	<Decrease>			<Decrease>	<Decrease>
ENTIRE	Residential	23	32	9	39.13%	250	201	<49>	<19.60%>
	Vacant Land	12	2	<10>	<83.33%>	106	60	<46>	<43.40%>
	Commercial	1	0	<1>	<100.00%>	8	5	<3>	<37.50%>
	Condominium	9	16	7	77.78%	153	129	<24>	<15.69%>
	Business	1	0	<1>	<100.00%>	2	1	<1>	<50.00%>
WAIIMEA	Residential	3	2	<1>	<33.33%>	13	21	8	61.54%
	Vacant Land	0	0	0		1	1	0	0.00%
	Commercial	0	0	0		2	0	<2>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	8	10	2	25.00%	52	51	<1>	<1.92%>
	Vacant Land	2	1	<1>	<50.00%>	43	17	<26>	<60.47%>
	Commercial	0	0	0		1	0	<1>	<100.00%>
	Condominium	6	5	<1>	<16.67%>	37	24	<13>	<35.14%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	2	3	1	50.00%	33	19	<14>	<42.42%>
	Vacant Land	5	0	<5>	<100.00%>	16	10	<6>	<37.50%>
	Commercial	0	0	0		3	3	0	0.00%
	Condominium	1	5	4	400.00%	28	45	17	60.71%
	Business	0	0	0		1	0	<1>	<100.00%>
KAWAIHAU	Residential	7	11	4	57.14%	94	60	<34>	<36.17%>
	Vacant Land	1	1	0	0.00%	18	17	<1>	<5.56%>
	Commercial	1	0	<1>	<100.00%>	2	2	0	0.00%
	Condominium	0	0	0		21	14	<7>	<33.33%>
	Business	0	0	0		0	0	0	
HANALETI	Residential	3	6	3	100.00%	58	50	<8>	<13.79%>
	Vacant Land	4	0	<4>	<100.00%>	28	15	<13>	<46.43%>
	Commercial	0	0	0		0	0	0	
	Condominium	2	6	4	200.00%	67	46	<21>	<31.34%>
	Business	1	0	<1>	<100.00%>	1	1	0	0.00%

MLS Sales Statistics

Sales Volume

23,320,025 29,008,250 5,688,225 24.39% 416,708,019 239,832,551 <176,875,468> <42.45%>

Kauai Island		MONTH OF				YEAR			
		October		#	%	TO DATE		#	%
		2008	2009			2008	2009		
				Increase / <Decrease>	Increase / <Decrease>			Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	12,916,125	20,363,200	7,447,075	57.66%	219,404,264	156,350,360	<63,053,904>	<28.74%>
	Vacant Land	5,174,900	649,000	<4,525,900>	<87.46%>	89,338,225	24,897,204	<64,441,021>	<72.13%>
	Commercial	375,000	0	<375,000>	<100.00%>	7,065,625	5,501,000	<1,564,625>	<22.14%>
	Condominium	4,804,000	7,996,050	3,192,050	66.45%	100,504,905	53,048,987	<47,455,918>	<47.22%>
	Business	50,000	0	<50,000>	<100.00%>	395,000	35,000	<360,000>	<91.14%>
WAIMEA	Residential	1,160,000	1,887,500	727,500	62.72%	5,796,300	9,410,500	3,614,200	62.35%
	Vacant Land	0	0	0		300,000	152,500	<147,500>	<49.17%>
	Commercial	0	0	0		1,114,000	0	<1,114,000>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	4,390,625	5,681,000	1,290,375	29.39%	57,184,025	33,151,000	<24,033,025>	<42.03%>
	Vacant Land	629,900	350,000	<279,900>	<44.44%>	43,405,025	6,321,700	<37,083,325>	<85.44%>
	Commercial	0	0	0		2,500,000	0	<2,500,000>	<100.00%>
	Condominium	3,679,000	2,268,900	<1,410,100>	<38.33%>	20,783,475	12,850,400	<7,933,075>	<38.17%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	1,325,000	1,446,000	121,000	9.13%	19,668,636	9,766,000	<9,902,636>	<50.35%>
	Vacant Land	1,339,000	0	<1,339,000>	<100.00%>	4,357,500	2,604,500	<1,753,000>	<40.23%>
	Commercial	0	0	0		2,776,625	4,201,000	1,424,375	51.30%
	Condominium	165,000	1,029,650	864,650	524.03%	9,925,000	9,494,787	<430,213>	<4.33%>
	Business	0	0	0		345,000	0	<345,000>	<100.00%>
KAWAIHAU	Residential	3,083,000	7,546,500	4,463,500	144.78%	56,271,199	33,373,610	<22,897,589>	<40.69%>
	Vacant Land	315,000	299,000	<16,000>	<5.08%>	6,964,700	4,904,504	<2,060,196>	<29.58%>
	Commercial	375,000	0	<375,000>	<100.00%>	675,000	1,300,000	625,000	92.59%
	Condominium	0	0	0		9,561,000	3,141,500	<6,419,500>	<67.14%>
	Business	0	0	0		0	0	0	
HANALEI	Residential	2,957,500	3,802,200	844,700	28.56%	80,484,104	70,649,250	<9,834,854>	<12.22%>
	Vacant Land	2,891,000	0	<2,891,000>	<100.00%>	34,311,000	10,914,000	<23,397,000>	<68.19%>
	Commercial	0	0	0		0	0	0	
	Condominium	960,000	4,697,500	3,737,500	389.32%	60,235,430	27,562,300	<32,673,130>	<54.24%>
	Business	50,000	0	<50,000>	<100.00%>	50,000	35,000	<15,000>	<30.00%>

		MLS Sales Statistics							
		Median Sales Price							
		1,823,000	1,191,500	<631,500>	<34.64%>	2,447,000	2,084,000	<363,000>	<14.83%>
		MONTH OF		#	%	YEAR		#	%
Kauai	Island	October	October	Increase /	Increase /	TO DATE	TO DATE	Increase /	Increase /
		2008	2009	<Decrease>	<Decrease>	2008	2009	<Decrease>	<Decrease>
ENTIRE	Residential	515,000	446,500	<68,500>	<13.30%>	625,000	470,000	<155,000>	<24.80%>
	Vacant Land	363,000	350,000	<13,000>	<3.58%>	520,000	289,000	<231,000>	<44.42%>
	Commercial	375,000	0	<375,000>	<100.00%>	557,000	950,000	393,000	70.56%
	Condominium	520,000	395,000	<125,000>	<24.04%>	547,500	340,000	<207,500>	<37.90%>
	Business	50,000	0	<50,000>	<100.00%>	197,500	35,000	<162,500>	<82.28%>
WAIMEA	Residential	340,000	943,750	603,750	177.57%	425,000	379,000	<46,000>	<10.82%>
	Vacant Land	0	0	0		300,000	152,500	<147,500>	<49.17%>
	Commercial	0	0	0		557,000	0	<557,000>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KOLOA	Residential	522,500	442,500	<80,000>	<15.31%>	789,813	499,000	<290,813>	<36.82%>
	Vacant Land	314,950	420,000	105,050	33.35%	786,050	257,500	<528,550>	<67.24%>
	Commercial	0	0	0		2,500,000	0	<2,500,000>	<100.00%>
	Condominium	682,500	490,000	<192,500>	<28.21%>	517,000	512,700	<4,300>	<0.83%>
	Business	0	0	0		0	0	0	
LIHUE	Residential	662,500	440,000	<222,500>	<33.58%>	485,000	465,000	<20,000>	<4.12%>
	Vacant Land	340,000	0	<340,000>	<100.00%>	285,000	254,250	<30,750>	<10.79%>
	Commercial	0	0	0		620,000	1,415,000	795,000	128.23%
	Condominium	165,000	177,000	12,000	7.27%	278,500	185,000	<93,500>	<33.57%>
	Business	0	0	0		345,000	0	<345,000>	<100.00%>
KAWAIHAU	Residential	515,000	410,000	<105,000>	<20.39%>	520,000	404,235	<115,765>	<22.26%>
	Vacant Land	315,000	299,000	<16,000>	<5.08%>	289,100	240,000	<49,100>	<16.98%>
	Commercial	375,000	0	<375,000>	<100.00%>	337,500	650,000	312,500	92.59%
	Condominium	0	0	0		300,000	166,800	<133,200>	<44.40%>
	Business	0	0	0		0	0	0	
HANAIEI	Residential	1,050,000	582,500	<467,500>	<44.52%>	977,500	687,500	<290,000>	<29.67%>
	Vacant Land	645,000	0	<645,000>	<100.00%>	707,500	550,000	<157,500>	<22.26%>
	Commercial	0	0	0		0	0	0	
	Condominium	480,000	653,750	173,750	36.20%	815,000	570,950	<244,050>	<29.94%>
	Business	50,000	0	<50,000>	<100.00%>	50,000	35,000	<15,000>	<30.00%>